# SUN LIFE GLOBAL INVESTMENTS (CANADA) INC.

## SEMI-ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE

for the period ended June 30, 2017

Sun Life Trimark Canadian Class





# Sun Life Trimark Canadian Class

This semi-annual management report of fund performance contains financial highlights but does not contain the complete financial statements of the investment fund. You can request a free copy of the semi-annual financial statements by calling 1-877-344-1434, by sending an email to us at info@sunlifeglobalinvestments.com or by writing to us at Sun Life Global Investments (Canada) Inc., 1 York Street, Toronto, Ontario, M5J 0B6. Our financial statements are available on our website at www.sunlifeglobalinvestments.com and on SEDAR at www.sedar.com. All of the financial information is calculated based on the pricing Net Asset Valuation for the investment fund, unless otherwise stated.

Shareholders may also contact us using one of these methods to request a copy of the investment fund's proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure.

## MANAGEMENT DISCUSSION OF FUND PERFORMANCE

## **Results of Operations**

During the period, the net asset value of the Sun Life Trimark Canadian Class (the "Fund") remained flat at \$1.5 million.

During the period, the Fund returned 2.3% for Series A shares. This result lagged the Fund's benchmark, 65% S&P/TSX Composite Index and 35% MSCI World C\$, which returned 3.0%. The performance returns for other series of this Fund are similar to those of Series A except for differences in expense structures. Please refer to the 'Past Performance' section of this report for performance of each series.

The Fund currently invests substantially all of its holdings in units of the Trimark Canadian Fund (the "underlying Trust Fund"). The following commentary relates to the underlying Trust Fund.

The underlying Trust Fund's investments in the Energy sector underperformed those of the specific benchmark over the period. The most significant individual detractors from underlying Trust Fund performance over the period included Crew Energy Inc., Trilogy Energy Corp, Cenovus Energy Inc., and Bonavista Energy Corp.

The underlying Trust Fund's investments in the Materials and Consumer Discretionary sectors outperformed those of the specific benchmark over the period. The most significant individual contributors to underlying Trust Fund performance over the period included Brookfield Asset Management Inc., BRP Inc., Oracle Corp., Zimmer-Biomet Holdings Inc., and The Sherwin-Williams Co.

The underlying Trust Fund does not have a fixed currencyhedging policy; however, Invesco Canada Ltd. (the "sub-advisor") has the flexibility to make currency-hedging decisions from time to time as a means of protecting capital. During the period, the sub-advisor hedged a portion of the underlying Trust Fund's exposure to the U.S. dollar. Combined, these hedges contributed approximately 0.65% in aggregate. Net of currency hedges, the underlying Trust Fund's remaining foreign-currency exposure decreased the underlying Trust Fund performance by approximately 0.53%. By comparison, the impact of foreign-currency movements on the benchmark, which is not hedged, increased its performance by 0.45%.

## **Recent Developments**

As a by-product of the sub-advisor's bottom-up investment process, market performance and general management activity, a number of changes occurred in the portfolio during the reporting period. The underlying Trust Fund's Health Care and Consumer Staples sector weightings increased by 3.07 and 2.36 percentage points, respectively, over the period, and by period-end comprised approximately 5.91% and 5.98%, respectively, of the underlying Trust Fund. As well, the underlying Trust Fund's Energy and Financials sector weightings decreased by approximately 4.06 and 2.22 percentage points, respectively, over the period, and by period-end comprised approximately 9.26% and 42.18%, respectively. The underlying Trust Fund's cash, cash equivalents, money market funds and other net assets decreased over the period by 0.33 percentage points and was a weighting of 1.12% at period end. Geographically, the underlying Trust Fund's largest weighting was in Canada, at 53.86% at period-end, reduced 1.86 percentage points from the start of the period. The underlying Trust Fund's weighting in the United States increased 4.15 percentage points to a 39.23% weighting at period-end. The Fund's remaining foreign exposure decreased 1.96 percentage points to a combined weighting of 5.79% at period-end. Overall, foreign exposure increased 2.19 percentage points over the period to a combined weighting of 45.02%.

The sub-advisor believes a fundamental, bottom-up and value-oriented investment approach that provides a sizable margin of safety is well-suited for the current environment. In the short term, unanticipated geopolitical events and macroeconomic or other unforeseen factors could adversely impact equity prices and increase downside volatility. The sub-advisor expects that equities will continue to be volatile as global macroeconomic issues, such as rising interest rates in the U.S., uncertainty over President Donald Trump's policies and the U.K.'s exit from the European Union, remain areas of concern for investors. However, the sub-advisor views downside volatility as an opportunity to selectively upgrade the quality of holdings in the underlying Trust Fund at attractive valuations, with the intent of generating strong long-term returns for investors. While the sub-advisor does not attempt to predict where markets are heading, they believe the underlying Trust Fund's holdings of quality, wellmanaged companies are poised to perform well through the

market cycle and that unitholders will be rewarded over the long term.

Effective February 5, 2016, all Series E shares were converted to Series A shares, under the Front End Sales Charge option, of the same Fund. Please refer to the Fund's simplified prospectus for more details about the captioned change and for details about the Private Client Program.

# **Related Party Transactions**

Sun Life Global Investments (Canada) Inc. (the "Manager") is the manager and portfolio manager of the Fund.

The Manager is responsible for the provision of all general management and administrative services required by the Fund in its day-to-day operations, including providing or arranging for the provision of investment advice, bookkeeping, recordkeeping and other administrative services for the Fund.

For its services, the Manager receives a management fee that is calculated as a percentage of the average net asset value of the Fund. This fee is calculated daily and payable monthly.

As portfolio manager, the Manager is responsible for managing the investment portfolio of the Fund directly or through sub-advisors. The Manager has retained Invesco Canada Ltd. to act as a sub-advisor for the Fund.

The Manager is an indirect wholly owned subsidiary of Sun Life Financial Inc.

# Fund Administrative Expenses

The Manager pays certain of the operating expenses of each Fund (the "Administration Expenses") in return for a fixed administration fee paid to the Manager by each Fund ("Administration Fee"). The Administration Fee is based on the net asset value of each series of the Fund. The Administration Expenses include, but are not limited to, record keeper fees, accounting, audit and legal fees, bank and interest charges, safekeeping and custodial fees, taxes, administrative and systems costs, costs of reports to investors, prospectuses and other disclosure documents, regulatory filing fees (including those incurred by the Manager) and trustee fees for registered plans. The amount of this charge is disclosed as a fund administrative expense in the Fund's Statement of Comprehensive Income found in the semi-annual financial statements (unaudited).

Each Fund also pays certain operating expenses directly (the "Fund Costs"). Fund Costs include: borrowing costs incurred by the Fund from time to time; costs in connection with portfolio transactions; fees and expenses payable to or in connection with the Fund's Independent Review Committee ("IRC"); taxes payable by the Fund; and the costs of complying with any new regulatory or legal requirement imposed on the Fund. Each Fund allocates Fund Costs proportionately among its series of shares. The Fund Costs that are specific to a series of shares are allocated to that series. These amounts are paid out of the assets attributed to each series of shares of the Fund, which reduces the return you may receive.

# Series Description

The Fund offers the following series of shares: A, AT5, F, I and O. The date of creation for all series was March 27, 2015.

Series A and AT5 shares are available to all investors.

Series AT5 shares are designed to provide investors with a fixed monthly cash distribution based upon a target annualized distribution rate of 5% of the net asset value per share as at the end of the prior year.

Series F shares are available to investors who have a fee-based account with their dealer and whose dealer has signed an agreement with the Manager. Instead of paying sales charges, investors buying Series F shares pay fees to their dealer for investment advice and other services. The Manager does not pay any commissions to dealers in respect of Series F shares, so the Manager can charge a lower management fee.

Series I shares are special purpose securities that are currently only available to other mutual funds and eligible institutional investors. Series I shares are not sold to the general public. Each Series I investor negotiates its own management and advisory fee that is paid directly to the Manager.

Series O shares are available to investors through the Private Client program and must be purchased through a Private Client account. Each Series O investor pays a management fee directly to the Manager and is eligible for management fee reductions, if any, based on the value of Series O shares held in the investor's Private Client account. Series O management fee is paid, after subtracting any management fee reductions, by a redemption of Series O shares in the investor's account.

# FINANCIAL HIGHLIGHTS

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance from the date of inception to June 30, 2017.

# The Fund's Net Asset Value per Share (\$) $^{(1)}$

Sun Life Trimark Canadian Class – Series A

	2017 (\$)	2016 (\$)	2015 (\$)
Net asset value, beginning of period	8.66	7.73	10.00
Increase (decrease) from operations:			
Total revenue	_	0.52	0.21
Total expenses	(0.11)	(0.19)	(0.17)
Realized gains (losses) for the period	0.12	(0.01)	(0.01)
Unrealized gains (losses) for the period	0.30	1.37	(2.14)
Total increase (decrease) from operations <sup>(2)</sup>	0.31	1.69	(2.11)
Distributions:			
From income (excluding dividends)	_	_	-
From dividends	_	(0.22)	(0.19)
From capital gains	_	-	-
Return of capital	-	-	_
Total annual distributions <sup>(3)</sup>	-	(0.22)	(0.19)
Net asset value, end of period	8.86	8.66	7.73

#### Sun Life Trimark Canadian Class – Series AT5

	2017	2016	2015
	(\$)	(\$)	(\$)
Net asset value, beginning of period	11.79	11.06	15.00
Increase (decrease) from operations:			
Total revenue	_	0.31	0.28
Total expenses	(0.14)	(0.26)	(0.25)
Realized gains (losses) for the period	0.24	(0.02)	(0.01)
Unrealized gains (losses) for the period	0.19	1.61	(3.07)
Total increase (decrease) from			
operations <sup>(2)</sup>	0.29	1.64	(3.05)
Distributions:			
From income (excluding dividends)	_	_	_
From dividends	_	(0.31)	(0.28)
From capital gains	_	_	_
Return of capital	(0.29)	(0.55)	(0.63)
Total annual distributions <sup>(3)</sup>	(0.29)	(0.86)	(0.91)
Net asset value, end of period	11.77	11.79	11.06

#### Sun Life Trimark Canadian Class – Series F

	2017 (\$)	2016 (\$)	2015 (\$)
Net asset value, beginning of period	8.83	7.80	10.00
Increase (decrease) from operations:			
Total revenue	-	0.23	0.19
Total expenses	(0.06)	(0.10)	(0.10)
Realized gains (losses) for the period	0.18	(0.02)	(0.01)
Unrealized gains (losses) for the period	0.15	1.17	(2.09)
Total increase (decrease) from			
operations <sup>(2)</sup>	0.27	1.28	(2.01)
Distributions:			
From income (excluding dividends)	_	_	-
From dividends	_	(0.23)	(0.19)
From capital gains	_	_	_
Return of capital	_	_	_
Total annual distributions <sup>(3)</sup>	_	(0.23)	(0.19)
Net asset value, end of period	9.09	8.83	7.80

### Sun Life Trimark Canadian Class – Series I

2017 (\$)	2016 (\$)	2015 (\$)
9.04	7.88	10.00
_	0.25	0.38
_	_	_
0.18	(0.02)	(0.01)
0.10	1.29	(2.09)
0.28	1.52	(1.72)
_	_	_
_	(0.23)	(0.20)
_	_	_
_	_	_
_	(0.23)	(0.20)
9.37	9.04	7.88
	(\$) 9.04 	(\$) (\$) 9.04 7.88 - 0.25  0.18 (0.02) 0.10 1.29 0.28 1.52  (0.23)  - (0.23)  - (0.23)

#### Sun Life Trimark Canadian Class – Series O

	2017	2014	2017
	2017	2016	2015
	(\$)	(\$)	(\$)
Net asset value, beginning of period	9.01	7.86	10.00
Increase (decrease) from operations:			
Total revenue	_	0.23	0.20
Total expenses	(0.01)	(0.02)	(0.02)
Realized gains (losses) for the period	0.13	(0.02)	(0.01)
Unrealized gains (losses) for the period	0.22	1.19	(2.11)
Total increase (decrease) from			
operations <sup>(2)</sup>	0.34	1.38	(1.94)
Distributions:			
From income (excluding dividends)	_	_	_
From dividends	_	(0.23)	(0.20)
From capital gains	_	_	_
Return of capital	-	-	-
Total annual distributions <sup>(3)</sup>	-	(0.23)	(0.20)
Net asset value, end of period	9.33	9.01	7.86

(1) This information is derived from the Fund's audited annual financial statements and from the semi-annual unaudited financial statements for the current period ended June 30, 2017.

(2) Net Assets and distributions are based on the actual number of shares outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of shares outstanding over the financial period.

<sup>(3)</sup> Distributions were paid in cash, reinvested in additional shares of the Fund, or both.

Ratios and Supplemental Data
Sun Life Trimark Canadian Class – Series A

Number of shares outstanding <sup>(1)</sup> Management expense ratio (%) <sup>(2)</sup>	2017		
Number of shares outstanding <sup>(1)</sup> Management expense ratio (%) <sup>(2)</sup>	2017	2016	2015
Management expense ratio $(\overset{\circ}{ m o})^{(2)}$	65,456	538,747	89,362
<b>o</b>	29,947	62,179	11,558
	2.52	2.49	2.49
Management expense ratio before			
waivers or absorption (%) <sup>(2)</sup>	2.52	2.49	2.49
Trading expense ratio (%) <sup>(3)</sup>	0.22	0.33	0.07
Portfolio turnover rate (%) <sup>(4)(5)</sup>	32.99	4.10	0.69
Net asset value per share (\$) <sup>(1)</sup>	8.86	8.66	7.73

#### Sun Life Trimark Canadian Class – Series AT5

	2017	2016	2015
Total net asset value (\$) <sup>(1)</sup>	9,351	9,128	7,923
Number of shares outstanding <sup>(1)</sup>	795	774	716
Management expense ratio (%) <sup>(2)</sup>	2.52	2.51	2.51
Management expense ratio before waivers			
or absorption (%) <sup>(2)</sup>	2.52	2.51	2.51
Trading expense ratio (%) <sup>(3)</sup>	0.22	0.33	0.07
Portfolio turnover rate (%) <sup>(4)(5)</sup>	32.99	4.10	0.69
Net asset value per share (\$) <sup>(1)</sup>	11.77	11.79	11.06

#### Sun Life Trimark Canadian Class – Series F

	2017	2016	2015
Total net asset value (\$) <sup>(1)</sup>	9,598	9,311	7,991
Number of shares outstanding <sup>(1)</sup>	1,056	1,054	1,025
Management expense ratio (%) <sup>(2)</sup>	1.35	1.38	1.38
Management expense ratio before waivers			
or absorption (%) <sup>(2)</sup>	1.35	1.38	1.38
Trading expense ratio (%) <sup>(3)</sup>	0.22	0.33	0.07
Portfolio turnover rate (%) <sup>(4)(5)</sup>	32.99	4.10	0.69
Net asset value per share (\$) <sup>(1)</sup>	9.09	8.83	7.80

#### Sun Life Trimark Canadian Class – Series I

	2017	2016	2015
Total net asset value (\$) <sup>(1)</sup>	1,236,431	944,540	616,885
Number of shares outstanding <sup>(1)</sup>	132,026	104,479	78,332
Management expense ratio (%) <sup>(2)</sup>	0.06	0.06	0.06
Management expense ratio			
before waivers or absorption $(\%)^{(2)}$	0.06	0.06	0.06
Trading expense ratio (%) <sup>(3)</sup>	0.22	0.33	0.07
Portfolio turnover rate (%) <sup>(4)(5)</sup>	32.99	4.10	0.69
Net asset value per share (\$) <sup>(1)</sup>	9.37	9.04	7.88

#### Sun Life Trimark Canadian Class – Series O

	2017	2016	2015
Total net asset value (\$) <sup>(1)</sup>	23,116	9,317	7,994
Number of shares outstanding <sup>(1)</sup>	2,479	1,034	1,017
Management expense ratio (%) <sup>(2)</sup>	0.23	0.24	0.25
Management expense ratio before waivers			
or absorption (%) <sup>(2)</sup>	0.23	0.24	0.25
Trading expense ratio (%) <sup>(3)</sup>	0.22	0.33	0.07
Portfolio turnover rate (%) <sup>(4)(5)</sup>	32.99	4.10	0.69
Net asset value per share (\$) <sup>(1)</sup>	9.33	9.01	7.86

 $^{(l)}$  This information is provided as at December 31 of the period shown, except for the most recent semi-annual period, which is at June 30, 2017.

(2) Management expense ratio is based on total expenses (excluding broker commissions and other portfolio transaction costs) including the Fund's allocated percentage of Fund-on-Funds' expenses for the stated period and is expressed as an annualized percentage of daily average Net Asset Value during the period.

(3) The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average Net Asset Value during the period.

(4) The Fund's portfolio turnover ratio indicates how actively the Fund's portfolio manager manages its portfolio investments. A portfolio turnover ratio of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the year. The higher a Fund's portfolio turnover ratio in a year, the greater the trading costs payable by the Fund in the year, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high portfolio turnover rate and the performance of the Fund.

<sup>(5)</sup> Percentages are annualized.

### Management Fees

The annual maximum management fee paid by the Fund is a percentage of the average daily net asset value of each series exclusive of any applicable taxes and operating expenses, which is accrued daily and is paid to the Manager monthly in arrears. Management fees pay for portfolio and investment advisory services, oversight of any service providers, marketing and promotional activities, arranging for the distribution and sale of securities of the Fund, general administration of fund operations and sales and trailing commissions paid to dealers.

The percentages and major services paid for out of the management fees are set out below:

		As a Percentage of Management	
	Maximum Annual Management Fee Rate (%)	Dealer Compensation (%) <sup>1</sup>	General Administration, Investment Advice and Profit (%)
Series A Shares	2.00	38	62
Series AT5 Shares	2.00	44	56
Series F Shares	1.00	_	100
Series I Shares	-	-	_
Series O Shares <sup>2</sup>	1.00	_	100

<sup>1</sup> Includes sales and trailing commissions.

<sup>2</sup> Series O management fees are not paid by the Fund. Series O investors pay management fees directly to the manager.

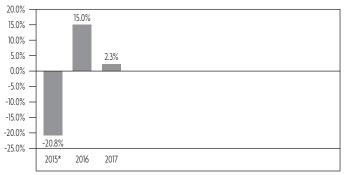
# PAST PERFORMANCE

The indicated rates of return are the historical annualized and annual compounded total returns including changes in share value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any shareholder that would have reduced returns. Mutual funds are not guaranteed. How a fund performed in the past does not necessarily indicate how it will perform in the future.

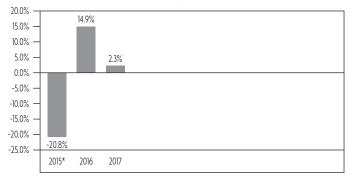
#### Year-by-Year Returns

The following bar chart shows the Fund's annual performance for the period shown. The chart shows, in percentage terms, how much an investment made on the first day of each financial year would have grown or decreased by the last day of each financial year.

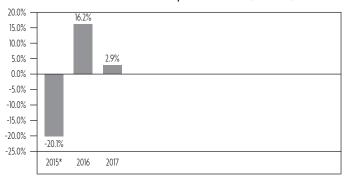
#### Series A Shares – Annual return for the period ended December 31 and the six month period ended June 30, 2017



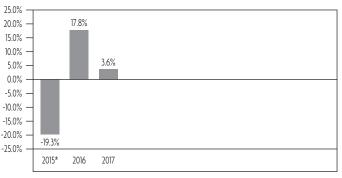
# Series AT5 Shares – Annual return for the period ended December 31 and the six month period ended June 30, 2017



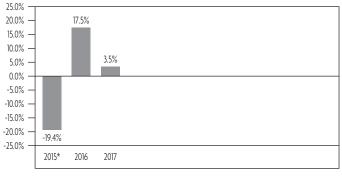
#### Series F Shares – Annual return for the period ended December 31 and the six month period ended June 30, 2017



#### Series I Shares – Annual return for the period ended December 31 and the six month period ended June 30, 2017



#### Series O Shares – Annual return for the period ended December 31 and the six month period ended June 30, 2017



\* for the period of March 27, 2015 to December 31, 2015

# SUMMARY OF INVESTMENT PORTFOLIO<sup>(1)</sup>

as at June 30, 2017 (unaudited)

#### Top 25 Investments<sup>(2)</sup>

			centage of Asset Value
Holdings			ne Fund (%)
1 Brookfi	eld Asset Management Inc.		8.0
2 The Bar	nk of Nova Scotia		5.9
3 The To	ronto-Dominion Bank		5.3
4 Power	Corp. of Canada		4.7
5 Berkshi	re Hathaway Inc.		4.2
6 Royal B	ank of Canada		3.8
7 Wells F	argo & Co.		3.6
8 Zimmer	Biomet Holdings Inc.		3.6
9 Oracle	Corp.		3.4
10 BRP Inc			3.3
11 CarMax	Inc.		3.2
12 Brennta	ng AG		2.8
13 Hyunda	ii Motor Co.		2.8
14 MacDo	nald, Dettwiler and Associates Ltd.		2.8
15 Axalta (	Coating Systems Ltd.		2.7
16 Oaktre	e Capital Group LLC		2.6
17 Microso	oft Corp.		2.5
18 Toromo	ont Industries Ltd.		2.5
19 The She	erwin-Williams Co.		2.5
20 Deere 8	& Co.		2.5
21 McKess	on Corp.		2.3
22 Open T	ext Corp.		2.2
23 Expedit	ors International of Washington Inc.		2.2
24 Alimen	ation Couche-Tard Inc.		2.1
25 Fairfax	Financial Holdings Ltd.		2.1
			83.6
Total Net Asset Value (000's)		\$	1,544

#### Sector Allocation<sup>(2)</sup>

	Percentage of Net Asset Value of the Fund (%)
Financials	42.2
Industrials	12.7
Consumer discretionary	9.4
Energy	9.3
Information technology	8.2
Consumer staples	6.0
Health care	5.9
Materials	5.2
Cash and Cash Equivalents <sup>(3)</sup>	1.1
	100.0

## Geographic Allocation<sup>(2)</sup>

	Percentage of Net Asset Value of the Fund (%)
Canada	53.9
United States	39.2
South Korea	3.0
Germany	2.8
Cash and Cash Equivalents <sup>(3)</sup>	1.1
	100.0

<sup>1)</sup> All information is as at June 30, 2017. The summary of investment portfolio may change due to ongoing portfolio transactions of the Fund. You may obtain quarterly updates to these holdings free of charge by calling us at *1-877-344-1434*, visiting our website at www.sunlifeglobalinvestments.com or by sending an email to us at info@sunlifeglobalinvestments.com.

(2) The Fund invests substantially all of its assets directly in the underlying Trust Fund. The summary of investment portfolio for the Fund presents the investments as a percentage of the underlying Trust Fund.

(3) Cash and Cash Equivalents, for the purpose of this chart, includes other assets less liabilities.

## Forward-Looking Statements

This management report of fund performance may contain forward-looking statements about the Fund, including its strategy, results of operations, performance and condition. Forward-looking statements include statements that are predictive in nature, or that depend upon or refer to future events or conditions. They are based on current beliefs, expectations and projections about future events and are inherently subject to, among other things, risks, uncertainties and assumptions about the Fund and various economic factors. Many factors could cause the Fund's actual results, performance or achievements to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements. These factors could include, among other things, general economic, political and market factors, including interest and foreign exchange rates, business competition, technological changes, changes in government regulations or in tax laws. Although the forward-looking statements contained in this report are based upon what management currently believes to be reasonable assumptions, the Manager cannot assure current or prospective investors that actual results, performance or achievements will be consistent with these forward-looking statements. The words "may", "could", "would", "should", "believe", "plan", anticipate", "expect", "intend", "forecast", "objective", and similar expressions are intended to identify forward-looking statements.

## SEMI-ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE

Sun Life Trimark Canadian Class

You can find more information about each Fund in our Annual Information Form, and each Fund's management report of fund performance and financial statements, once available. These documents are incorporated by reference into this document, which means that they legally form part of this document just as if they were printed as part of it.

For a free copy of these documents, call us toll-free at **1-877-344-1434** or ask your advisor. These documents and other information about the Funds, such as information circulars and material contracts, are also available at **www.sunlifeglobalinvestments.com** or **www.sedar.com**.

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ILLUMINATING