

# WEALTH SERIES

STRATEGIES FOR INVESTING IN A POST-PANDEMIC WORLD

### **World-class asset managers**

At Sun Life Global Investments we select world-class managers from around the globe.



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### **SLGI's Fixed Income Solutions**



Diversification to equities Income enhancement Income with protection	Diversification to equities	Income enhancement	Income with protection
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> SUN LIFE PRIVATE INVESTMENT POOLS



### Sun Life Opportunistic Fixed Income Private Pool

Unconstrained. Flexible. Vigilant for opportunities.



ADVISOR USE ONLY

Sun Life Opportunistic Fixed Income Private Pool

One of the largest asset managers in the world

## WELLINGTON MANAGEMENT®

\$1.5 trillion 800+		<b>16 yrs.</b>	200+
client assets under management	investment professionals	Average years of experience	investment approaches

Source: Wellington Management. Sub-advised by Wellington Management Canada ULC; part of Wellington Management Company LLP. As of September 30, 2020

### Sun Life Opportunistic Fixed Income Private Pool<sup>1</sup>

The Fund aims to:







Seek higher total returns (vs. traditional bonds)

Target core bond-like volatility<sup>2</sup>

# Provide dependable income

<sup>1</sup> On February 26, 2020, the Sun Life Opportunistic Fixed Income Private Pool was renamed from the Sun Life Fixed Income Fund. On May 27, 2019 the Sun Life Opportunistic Fixed Income Fund, changed its name from the Sun Life Multi-Strategy Return Fund. At the same time the fund underwent a change in investment objective to seek to provide timely and dynamic exposure to a diverse set of high conviction global fixed income strategies. Wellington Management Canada ULC assumed portfolio management responsibilities of the fund at that time. The Fund is structured as a liquid alternative mutual fund.

<sup>2</sup> Core bond volatility defined as being similar to the Bloomberg Barclays Global Aggregate Bond Index (Hedged to CAD).

### Variation in sector returns creates rotation opportunities

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Global Government	9.1	57.7	19	9.2	19.2	6.5	8.1	1.8	15.6	15.2	2.8	13.5	7.9
MBS	8.5	51.6	15.7	7.9	18	5.3	7.6	1.5	10.2	8.4	1.6	13.3	8.3
ABS	-5	26	15.1	7	16.8	0.3	6.2	1.4	9.9	8.3	1	12.6	7.1
Global Corporate	-5.1	25.6	11.8	6.3	10.9	0.1	6.1	0.9	9.6	6	0.8	12.5	5.7
Emerging Local	-5.2	22	10.1	5.5	9.7	0.1	5.7	0.7	6.2	4.1	0.4	8.6	5.1
Emerging External	-9.7	16.6	8.2	4.8	9.2	-0.1	3.4	-0.2	4.2	3.5	-1	8.2	4.9
CMBS	-16.7	16.5	7.2	3.6	6.6	-1.5	2.6	-0.7	3.9	2.8	-2.7	7.3	3.9
High Yield	-25.2	5.7	5.5	1.5	4.5	-8.3	1.6	-0.7	3.2	2.5	-3.3	6.4	3.1
Bank Loans	-29.1	1	3.6	-1.8	2.6	-9	-5.7	-14.9	1.7	2.1	-5.3	5.4	2.7

Source: Wellington. Calendar year total returns are in USD.

Bloomberg Barclays Global Aggregate sub indices hedged to USD index represent global government, global corporates, MBS, ABS, and CMBS returns. The Bloomberg Barclays Global High Yield Index represents high yield returns. The S&P LSTA Leveraged Loan Index represents Bank Loan data returns. The JPMorgan EMBI Plus and GBI-EM Global Diversified Indexes represent the returns of emerging external and emerging local, respectively.

### **Diversify beyond traditional fixed income**

Access a wider set of opportunities and strategies

#### Traditional fixed income



#### Sun Life Opportunistic Fixed Income Fund

<b>Strategic sectors</b> Capture the repricing of structural themes over several years:								<b>Market neutral approaches</b> Relative value strategies <sup>1</sup> within:		
Government bonds	Inflation- linked bonds	Investment grade credit	Mortgage- backed securities	Asset- backed securities	Emerging markets debt	High yield bonds	Bank loans	Government bonds	Credit	Currency
					Tactical					

<sup>1</sup> Fixed income relative value trading is an approach that attempts to capture mispricing opportunities by taking both long and short positions in different sectors.

# Sun Life Opportunistic Fixed Income Private Pool Look beyond traditional fixed income

Three drivers of total returns for Sun Life Opportunistic Fixed Income Private Pool



#### A wide opportunity set:



# Sun Life Opportunistic Fixed Income Private Pool **Portfolio characteristics**



Sep. 30, 2020

6.0

2.6

A2

29.8

145

# Sun Life Opportunistic Fixed Income Private Pool Portfolio breakdown

Key credit sectors (market exposure %)

	Dec. 31, 2020	Sept. 30, 2020	Change			Dec. 31, 2020	Dec. 31, 2020 Sept. 30, 2020
Nominal government and cash	8.7	18.1	-9.4	Me	exican Peso	exican Peso 3.7	exican Peso 3.7 1.3
nflation linked	17.2	16.6	0.6	UK Ste	rling	rling 2.9	erling 2.9 2.9
Municipal	1.8	1.5	0.3	Japanese	0	0	5
nvestment grade corporate Nortgage-backed securities	16.3 1.3	3.2 7.3	13.1 -6	Russian Ru			
Asset backed securities	4.5	4.6	-0.1	Euro Currenc	су	cy 2.5	cy 2.5 -0.3
Commercial mortgage-backed securities	-5	-6.6	1.6	Norwegian Kro	ne	one -1.6	one -1.6 -0.1
Residential mortgage-backed securities	6.5	5.1	1.4	Swiss franc		-1.6	-1.6 -1.5
merging market debt (external)	-1.8	1.8	-3.6	New Zealand Doll	ar	ar -1.8	ar -1.8 1.8
merging market debt (local) merging market debt (corporate)	29.8 0.3	28.6	1.2 0.1	Singapore Dollar		-1.8	-1.8 -1.8
Bank Loans	8.5	6.8	1.7	U.S. dollar		-12.8	-12.8 -14.1
High Yield	12.1	12.6	-0.5	Other		5.1	5.1 6.5

Active currency exposure (market value %)

Source: Wellington. Totals may not add to 100% due to rounding. Companies, securities, industries or market sectors named should not be considered an indication of trading intent of any mutual funds managed by SLGI Asset Management Inc. and sub-advised by Wellington Management. These views are not to be considered as investment advice nor should they be considered a recommendation to buy or sell.

### Sun Life Opportunistic Fixed Income Private Pool **Fund performance**

In Canadian dollars

As of December 31, 2020	3 months	6 months	1 yr.	2 yr.	3 yr.	<b>Since</b> Inception (06/06/2016)	Since Manager Change* (05/27/2019)
Sun Life Opportunistic Fixed Income Private Pool, Series A	2.3%	5.2%	6.9%	7.2%	2.2%	0.9%	6.1%
Sun Life Opportunistic Fixed Income Private Pool, Series F	2.6%	5.7%	7.9%	8.2%	3.3%	1.9%	7.0%

\*On February 26, 2020, the Sun Life Opportunistic Fixed Income Private Pool was renamed from the Sun Life Fixed Income Fund. On May 27, 2019 the Sun Life Opportunistic Fixed Income Fund, changed its name from the Sun Life Multi-Strategy Return Fund. At the same time the fund underwent a change in investment objective to seek to provide timely and dynamic exposure to a diverse set of high conviction global fixed income strategies. Wellington Management Canada ULC assumed portfolio management responsibilities of the fund at that time. The Fund is structured as a liquid alternative mutual fund.

Source: Morningstar. Data as of December 31, 2020. Returns for periods longer than one year are annualized.

### **Diversify beyond traditional fixed income**

Access a wider set of opportunities and strategies

This Pools seeks to deliver:



<sup>1</sup>The sub-advisor strives to achieve a return of 5-6% per annum over the course of a full business cycle, typically 3 to 5 years before the deduction of management fees and expenses. Actual fund results will be lower after the deduction of fees and expenses. No assurance or guarantee is made that any target return or volatility target can or will be achieved. <sup>2</sup>Core bond volatility defined as being similar to the Bloomberg Barclays Global Aggregate Bond Index (Hedged to CAD). <sup>3</sup>On May 27, 2019 the Fund underwent a change in investment objective to seek to provide timely and dynamic exposure to a diverse set of high conviction global fixed income strategies. Wellington Management Canada ULC assumed portfolio management responsibilities of the fund at that time. The Fund is structured as a liquid alternative mutual fund.

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### **Important information**

Commissions and trailing commissions are not payable on Series F units of the Fund but management fees and expenses may be associated with these investments. Series F units are only available to investors in an eligible fee-based or wrap program with their dealer. Investors in Series F securities may pay a separate fee-based account fee that is negotiated with and payable to their registered dealer. Please read the prospectus before investing. Investors may also pay a fee-based account fee that is negotiated and payable to their registered dealer. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account sales, redemptions, distributions or optional charges or income taxes payable by any security holder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.

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Distributions should not be confused with "yield" or "income", and are not intended to reflect a fund's investment performance or rate of return. Distributions may be comprised of income, capital gains or return of capital. The distribution rate on units held by an investor may be greater than the return on the fund's investments. If the cash distributions paid to an investor are greater than the net increase in the value of the investment, the distribution will erode the value of the original investment. Distributions are automatically reinvested in additional units of the applicable fund unless the investor instructs us to distribute cash. If necessary, a fund will make an additional distribution of income and capital gains in December of each year. The funds may make additional distributions of income, capital at any other time as we consider appropriate. A distribution of capital is not immediately taxable to an investor but will reduce the adjusted cost basis of the investor's units. There can be no assurance that a fund will make any distributions in any particular month, and we reserve the right to adjust the amount of monthly distribution if we consider it appropriate, without notice.

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SLGI Asset Management Inc. is the investment manager of the Sun Life Mutual Funds, Sun Life Granite Managed Solutions and Sun Life Private Investment Pools.

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Sun Life Opportunistic Fixed Income Private Pool

#### **Investment process**



Source: Wellington Management.

The characteristics presented are sought during the portfolio management process. Actual experience may not reflect all of these characteristics. For illustrative purposes only. Not representative of an actual investment. Not to be considered investment advice.

### **Case study – strategic sector theme**

### Portugal bonds



- Portuguese debt was identified when a quantitative trading screen highlighted it as oversold. Uncertainty surrounding European banking reforms and concerns of a potential downgrade to below investment grade drove the selling
- Data pointed to Portugal's economic environment continuing to improve. Reforms in the labour market, decreasing unemployment rates, and spending cuts were helping reduce the country's budget deficit, along with continued structural reforms to the EU banking sector
- On a relative value basis, spreads on Portugal's debt was attractive in comparison to Emerging Market debt as well as Portugal's broader peer group. This, in combination with macroeconomic events, identified Portugal as undervalued and therefore an opportunity
- Following initial investment, ongoing risk management and macroeconomic analysis identifies if and when the position should be adjusted. For example, when S&P upgraded Portugal in September of 2017, further tightening occurred and the position was reduced

#### Source: Wellington Management.

**For illustrative purposes only.** This case study is provided as an example how Wellington Management has historically expressed its investment thesis and investment management process in its U.S.-based Wellington Opportunistic Fixed Income Strategy, which is an institutional investment strategy not available to Canadian investors. Fund holdings may change at any time and this holding may not represent a current holding of the US-based Strategy nor does not represent a current or past portfolio holding of the Sun Life Opportunistic Fixed Income Fund. Actual fund holdings will be different.

Sun Life Opportunistic Fixed Income Private Pool

### **Case study – strategic sector theme**



#### Source: Wellington Management, Bloomberg

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### Sun Life Opportunistic Fixed Income Private Pool Fund codes, fees & distributions

Fund	Series Fund code (FE) Management fee A		Fixed Admin fee	Trailing commission	Distribution /frequency	
Sun Life Opportunistic Fixed Income Private Pool	F	SUN1410	0.77%	0.10%	-	\$0.024/Month
	A (FE)	SUN1110	1.52%	0.15%	0.75%	\$0.017/Month

Competitively Priced | \$500 minimum

